

Message Text

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PAGE 01 ASMARA 00190 010851Z

44

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W

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R 010755Z MAR 76

FM AMCONSUL ASMARA

TO USDOC WASHDC

INFO SECSTATE WASHDC 3851

UNCLAS ASMARA 0190

E.O. 11652: N/A

TAGS: BBAK

SUBJECT: WTDR - CONSORZIO AGRARIO DELL'ERITREA SH. CO.

REF: USDOC 03109 (NOTAL), OM DATED NOV 20, 1975

1. ADDRESS: P.O. BOX 1055, 1-3 MOSQUE SQUARE, ASMARA

CABLE: CONSORZIO AGRARIO, ASMARA. PHONE: 110038

OFFICER: DR. VITTORIO NASTASI, CHAIRMAN

2. MEDIUM FIRM ESTABLISHED 1932, EMPLOYS 5. ACTS AS IMPORTER,
AGENT AND DISTRIBUTOR OF VEGETABLE AND FLOWER SEEDS, INSECTICIDES,
FUNGICIDES, FERTILIZERS, AGRILTURAL IMPLEMENTS, AND SPRAY

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AND DUST PUMPS, CONDUCTS SALES IN ETHIOPIA.

3. FINANCIAL REFERENCES: ADDIS BANK, ASMARA. TRADE REFERENCES:
FMC CORPORATION, MODESTO, CAL.; PLANT PROTECTION LTD., FERNHURST,
ENGLAND, U.K.

4. MAJOR FOREIGN FIRMS REPRESENTED: PIETRO FERRARI, PADUA,
ITALY, SPRAY AND DUST PUMPS, AGENCY ACQUIRED IN 1956; SEMENTI
ZORZO, PADUA, ITALY, VEGETABLE AND FLOWER SEEDS, AGENCY ACQUIRED
IN 1960; PLANT PROTECTION LTD., FERNHURST, ENGLAND, INSECTICIDE
AND FUNGICIDE, AGENCY ACQUIRED IN 1963; OFFICINE VALSECCHI,
CALOLZIOCIATE, BERGAMO, ITALY, AGRICULTURAL IMPLEMENTS, AGENCY
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ACQUIRED IN 1966.

5. ONE OF LEADING FIRMS IN ERITREA FOR PRODUCTS LISTED. MAINTAINS ITS HEAD OFFICES IN ASMARA. OWNERS HAVE HAD CONSIDERABLE MANAGEMENT EXPERIENCE IN THEIR LINE OF BUSINESS AND ARE WELL RESPECTED IN LOCAL BUSINESS COMMUNITY. FIRM ACTS AS AGENT AND DISTRIBUTOR OF PRODUCTS IT IMPORTS. COMPANY IMPORTS VEGETABLE SEEDS FROM FMC CORPORATIM OF MOEST,

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CALIFORNIA. BANKING SOURCES REPORT THAT FIRM HAS VERY GOOD FINANCIAL REPUTATION, WORTHY OF CREDIT FACILITIES WITH AN UPWARD TREND. IT IS RECOMMENDED AS TRADE CONTACT FOR U.S. FIRMS.

6. DATE OF INFO: 2/76

7. REASON FOR DELAY OF COMPLETING WTDR; MEMO OF NOV. 20, 1975 NOT RECEIVED BY CONGEN UNTIL JAN. 26, 1976.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 01 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976ASMARA00190
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760077-0331
From: ASMARA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t197603109/aaaadsib.tel
Line Count: 82
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 27 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 MAY 2004 by fisherem>; APPROVED <20 DEC 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WTDR - CONSORZIO AGRARIO DELL'ERITREA SH. CO.
TAGS: BBAK, ET, CONSORZIO AGRARIO DELL'ERITREA SH CO
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006